Beta Theta Pi Cornerstone Housing Summit



Capital Planning and Execution

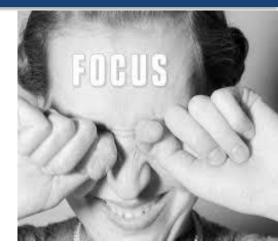




CAPEX- What We All Know

- It's similar to retirement planning
- It requires immense discipline
- There are no magic pills
- Most of us stink at it
- Very few appreciate the urgency\need for saving







What Must Happen First

- Financial house in order
 - Positive cash flow\budget
 - Adequate reserves
 - Demonstrate good financial judgement
- Create and follow a plan
 - At least five years out, but no more than ten
 - Must be updated annually
 - Be prepared for "emergencies", i.e. requires flexibility
- Continuously educate\inform all stakeholders







Creating CAPEX Summary

- Do an assessment
 - Document mechanical equipment
 - Learn the age, cost, and life expectancy of key assets
 - Identify preventive maintenance needs and costs
 - Hire third party if needed
- Prioritize, keeping in mind ROI and PM
- Apply dollar amounts
- Regularly review, update, and communicate



Structural- To Be or Not To Be





Planning

- Ask why
- Do your homework
 - Finance
 - Research
 - History
- Determine 3 Ws
 - Who
 - What
 - When





Who Needs a Closet Door?





Always Start With Why

- Why is this particular need or project important
- Why now and how urgent
- Why does the project or need make sense in relation to other CAPEX needs and how the house supports the mission of the organization





Do Your Homework

- Finance
 - Is sufficient capital available
 - How will outlay affect other needs
 - What is the ROI
 - Do you need to adjust fees



- Research
 - What are the trends in the market
 - What are other groups doing today
 - Who are the key players



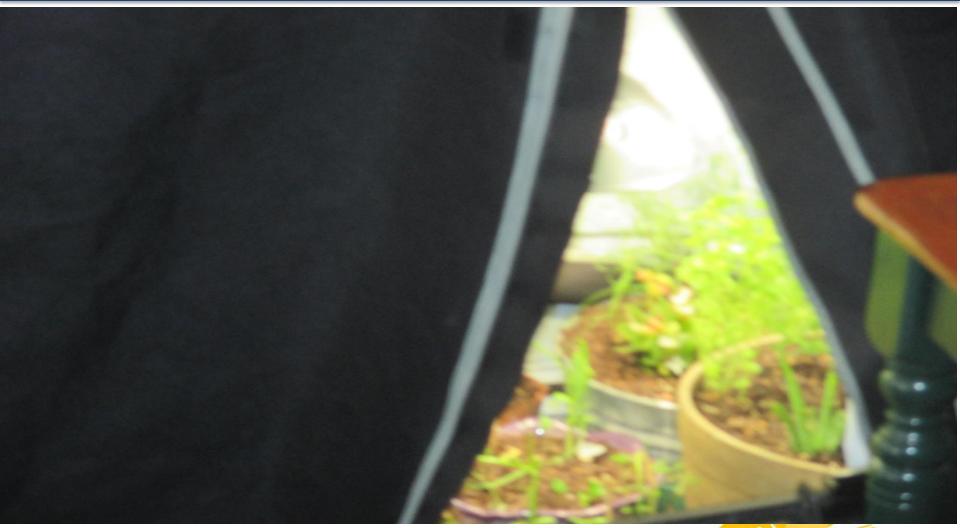
Do Your Homework Continued

- History
 - What has been learned in the past
 - Required resources
 - Previous mistakes
 - How has the chapter responded
 - Been good stewards
 - Strong recruitment
 - Quality men
 - Previous ROI results
 - Financial
 - Improving quality of the experience
 - Support of the mission





We Like Fresh Herbs





What Every Parent Hopes





Determine 3 Ws

- Who
 - Will lead\oversee the work
 - Is the primary contact
 - Will be doing the work
 - Will be holding everyone accountable
 - Will communicate
- What
 - Is the scope of work
 - Are logistical concerns\needs
 - Are the budget and permitting requirements
 - Are the expectations of everyone







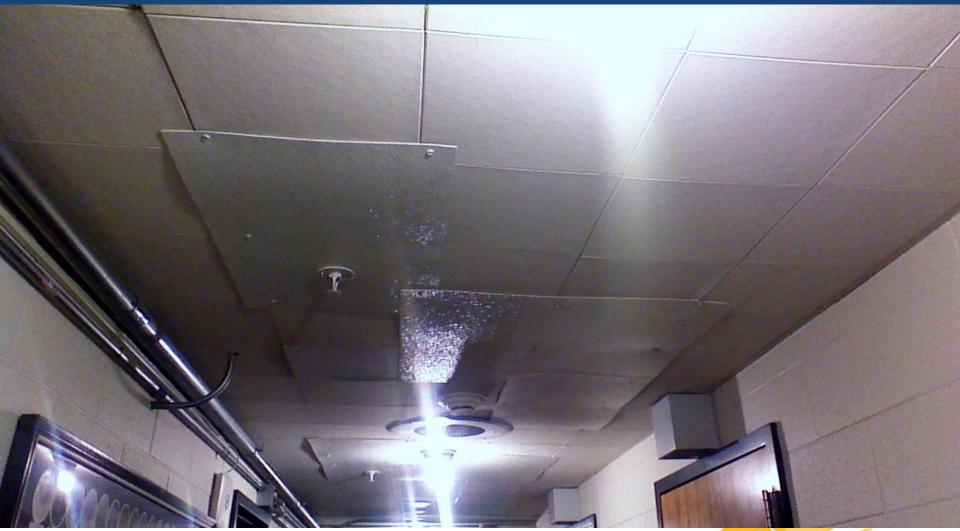
Determine 3 Ws Continued

- What Continued
 - Zoning or permitting issues exist
 - Approvals are required from university
 - Environmental concerns might be present



- When
 - Do you start formal project planning
 - Do you start communicating with stakeholders
 - Does the work begin and need to end
 - Do you begin addressing financing or fundraising initiatives

Puzzle Maker





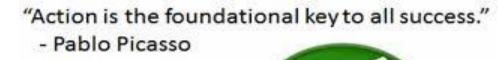
Spray Foam The New Duct Tape





Executing

- Kick-off meeting
- If large project, process for tracking change orders and RFIs (requests for information
- Must have regular progress meetings
- Final walk\punch lists
- Close-out\warranty





Beware The Port-a-Potty





Beware The Port-a-Potty- Continued



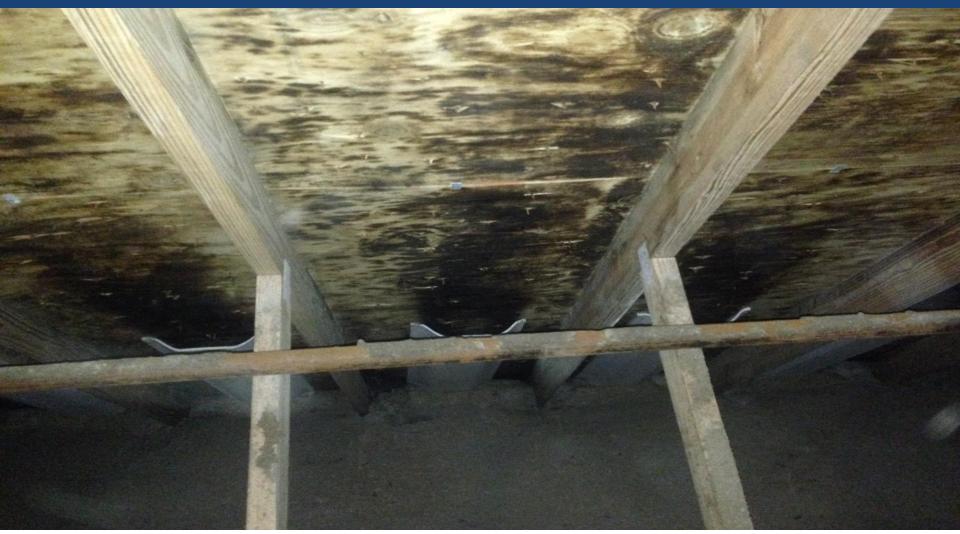


Continuous Planning

- Routinely identify repair and maintenance needs
- Maintain reserve funding discipline
- Annual assessment of facility, recommend professional assessment every 3 to 5 years
- Update CAPEX plan yearly, outlining 12, 36, and 60 month needs



Attics Shall Not Be Ignored- Amen?





QUESTIONS

